



Janardan Bhagat Shikshan Prasarak Sanstha's
CHANGU KANA THAKUR
ARTS, COMMERCE AND SCIENCE COLLEGE, NEW PANVEL
(AUTONOMOUS)

Re-accredited 'A+' Grade by NAAC (3rd Cycle - CGPA 3.61)
'College with Potential for Excellence' Status Awarded by UGC
'Best College Award' by University of Mumbai

Prin. Prof. V. D. Barhate
M.Sc. (Chemistry), Ph.D.
Tel: (022) 2746 7599 (D)

Ref. No.: CKTACS/ 398/2021

Date :

To,
Dr. Lata Menon
The Principal
Pillai HOC College of Art, Science and Commerce,
Rasayani

08th April, 2021

Subject : Collaboration for Faculty Exchange (Bachelor of Management Studies)

Dear Madam,

With reference to the above-mentioned subject to expand the scope of learning experience to students to get more realistic perspective and to update the academic as per revised guidelines of NAAC, collaboration is expected with neighbouring academic institutions.

We are interested to conduct a collaboration activity of faculty exchange or changing resources of both institutions.

As an initiative of this activity faculty of our college will conduct a lecture in the Department of Management Studies, Pillai HOC College of Art, Science and Commerce, Rasayani for two days of T.Y. BMS semester V for subjects **Innovative Financial Services, Human Resource Management in Service Sector Management and International Marketing** and vice versa.

We expect a positive response from your side. Kindly convey the dates convenient to you and the exchange of faculty.



Prof. (Dr.) V. D. Barhate
Principal,
Changu Kana Thakur A.C.S. College,
New Panvel



Mahatma Education Society's
**Pillai HOC College of Arts, Science & Commerce,
Rasayani**

Affiliated to University of
Mumbai (Accredited by
NAAC)

Pillai HOCL Educational Campus, HOC Colony, Rasayani, Raigad,
Maharashtra- 410207, India

phcasc@mes.ac.in | 021192- 252005/250066 |
www.phcasc.ac.in

9 April,, 2021

Principal,
Dr. V.D Barhate,
Changu Kana Thakur College of Arts, Commerce & Science,
New Panvel.

Subject: Accepting the collaboration for Faculty exchange (Bachelor of Management Studies)

Dear Sir,

We would like to express our deep sense of appreciation and gratitude to your department for accepting our proposal for collaboration of faculty exchange initiative.

It was indeed a great learning experience for our students as the sessions of the programme were highly informative and beneficial.

We look forward to more opportunities of collaboration with your esteemed institution in future as well.

Yours truly

Dr. Lata Menon
Principal,
Pillai HOC College of Arts, Science & Commerce,
Rasayani.



॥ विद्या विनयेन शोभते ॥
Janardan Bhagat Shikshan Prasarak Sanstha's
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M.Sc. (Chemistry), Ph.D.
Tel: (022) 2746 7599 (D)

Ref. No.: CKTACS/ 406/2021

Date: 17-04-2021

To,

Mr. Binit Kumar
Assistant Professor,
Pillai HOC College of Arts, Science and Commerce,
Rasayani

Subject: Letter of Appreciation

Dear Sir,

We are extremely thankful to you for accepting our cordial invitation for the Faculty Exchange Programme for Department of Management Studies (B.M.S.) for TY BMS Marketing for the subject International Marketing on 12th April 2021 and 16th April 2021. We extend our deep sense of gratitude for sharing the valuable knowledge & information on the above topic with our students.


We expect you to extend the same co-operation and association in future academic exercises.

Thanking you.


Asst. Prof. Trupti M. Joshi

Head
Department of Management studies




Prof. (Dr.) V. D. Barhate

Principal
C.K. Thakur A.C.S College,
New Panvel



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M.Sc. (Chemistry), Ph.D.
Tel: (022) 2746 7599 (D)

Ref. No.: CKTACS/ 406/2021

Date: 17-04-2021

To,

Mr. Rohan Yadav
Assistant Professor,
Pillai HOC College of Arts, Science and Commerce,
Rasayani

Subject: Letter of Appreciation

Dear Sir,

We are extremely thankful to you for accepting our cordial invitation for the Faculty Exchange Programme for Department of Management Studies (B.M.S.) for TY BMS Finance for the subject Innovative Financial Services on 12th April 2021 and 16th April 2021

We extend our deep sense of gratitude for sharing the valuable knowledge, Information on the above topic with our students.

We expect you to extend the same co-operation and association in future academic exercises.

Thanking you.

Asst. Prof. **Trupti M. Joshi**

Head
Department of Management studies



Prof. (Dr.) **V. D. Barhate**

Principal
C.K. Thakur A.C.S College,
New Panvel



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M.Sc. (Chemistry), Ph.D.
Tel: (022) 2746 7599 (D)

Ref. No.: CKTACS/ 406/2021

Date: 17-04-2021

To,

Mr. Vineet Murli
Assistant Professor,
Pillai HOC College of Arts, Science and Commerce,
Rasayani

Subject: Letter of Appreciation

Dear Sir,

We are extremely thankful to you for accepting our cordial invitation for the Faculty Exchange Programme for Department of Management Studies (B.M.S.) for TY BMS IIR for the subject Human Resource Management in Service Sector Management on 12th April 2021 and 16th April 2021

We extend our deep sense of gratitude for sharing the valuable knowledge & information on the above topic with our students.

We expect you to extend the same co-operation and association in future academic exercises.

Thanking you.

Asst. Prof. **Trupti M. Joshi**

Head
Department of Management studies



Prof. (Dr.) **V. D. Barhate**

Principal
C.K. Thakur A.C.S College,
New Panvel



OPERATING LEASE



meet.google.com is sharing your screen. Stop sharing Hide

Trupti Joshi

D T M

T 24 T

T S

h O C

G V

REC Trupti Joshi is presenting

Advantages of Leasing

- Balanced Cash Outflow
- Quality Assets
- Better Usage of Capital
- Tax Benefit
- Off-Balance Sheet Debt
- Better Planning
- Low Capital Expenditure
- No Risk of Obsolescence
- Termination Rights

Balanced Cash Outflow: Cash outflow or payments related to leasing are spread out over several years. This helps a business to maintain a steady cash-flow profile.

Off- Balance sheet Debt: Leasing is classified as an off-balance sheet debt and doesn't appear on the company's balance sheet.

Better Planning: Lease expenses usually remain constant for over the asset's life or lease tenor. This helps in planning expense or cash outflow when undertaking budgeting exercise.

Tax Benefit: Leasing expense or lease payments are considered as operating expenses, and hence interest is/are tax deductible.

Low Capital Expenditure: Leasing is an ideal option for a newly set-up business given that it means lower initial cost and lower Cap Ex requirements.

Ownership: The ownership of the asset still lies with the lessor whereas the lessee just pays the rental expense, it becomes compulsory for a business to invest in good quality assets.

Press Esc to exit full screen

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t7xp4cq5t

People (37) Chat

Mute all Add people Host controls

IN CALL

- Rohan Sudhakar Y... (You)
- 03 RAHUL NEGI
- 11 NAMRATA KURANGA...
- 13 NAMITA DESHMUKH
- 14 SHUSHAM DHOBI
- 16 POOJA MHATRE
- 19 - ANUJ PATIL
- 20 KANCHAN SHELAR
- 24 PRANALI SHIVKAR
- 25 ARPITA SINGH

Trupti Joshi TYBMS-A VED... 13 NAMITA DE... 30 AADESH M... TYBMS-B SEJ... 51 Damini Tem... 16 POOJA MH... TYBMS-A Saak...

Turn on captions
 Trupti Joshi is presenting

Unit - III
Chapter - 3
Venture Capital



Grid of participant avatars and names:

- Trupti Joshi (Active)
- TYBMS-A VED MHATRE
- 20 KANCHAN SHELAR
- 05 ZUBIYA BEDEKAR
- 13 NAMITA DESHMUKHI
- 25 ARPITA SINGH
- 41 TANAYA PARHI
- 51 Damini Tembe
- TYBMS-A SHRADDHA THALI
- 58 NIVYA HEGDE
- 42 KUNAL PATIL
- 32 PRITEE PAL
- 28 VAISHNAVI GAIKWAD
- 24 PRANALI SHIVKAR
- 15 NIKITA THAKUR

REC

Press Esc to exit full screen

11:09 AM You

42 KUNAL PATIL	Trupti Joshi	TYBMS A VED MHATRE	20 KANCHAN SHELAR	05 ZUBIYA BEDEKAR	13 NAMITA DESHMU...	25 ARPITA SINGH	41 TANAYA PARHI
51 Damini Tembe	TYBMS-A SHRADDHA...	58 NIVYA HEGDE	32 PRITEE PAL	28 VAISHNAVI GAIKW...	24 PRANALI SHIVKAR	15 NIKITA THAKUR	16 POOJA MHATRE
10 OM RAUT	39 NAMRATA PATIL	30 AADESH MHATRE	35 VAIBHAVI VALEKAR	27- POOJA DESHMUKH	TYBMS-B ANSHUKUM...	TYBMS-A SAHIL SHIN...	TYBMS-A-PRAVEEN Y...
TYBMS-A- PRITAM SA...	07-SHLOK CHOUDHARI	48 BHAKTI CHANDANE	62 YAQUB DUDUKE	12 CHAITANYA PATIL	TYBMS - B POORVA C...	TYBMS-B Anush Sallian	21 MIZAN LAMTURE
TYBMS-A TEJAS JAG...	44 TANMAY GHANGR...	TYBMS-B Abutalib Mir	23 DIVYA SHEDGE	64 ANJALI GUPTA	14 SHUBHAM DHOBI	52 AFREEN SORATHIYA	18 Rutuja Kurangale
61 SAKSHI CHAUDHA...	01 RITESH MOTE	SUMEET MHATRE					

Meeting details

Microphone, End Call, Chat

Raise hand, Turn on captions, Present now

Meeting details | [Microphone icon] [Phone icon] [Close icon] | Raise hand | Turn on captions | Present now



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REC Trupti Joshi is presenting

Press Esc to exit full screen

What is venture capital?

Sam

Super Idea!!

Asks bank for loan

BANK

Rejected

Sees venture capitalist

Sue

Sue likes Sam's idea and invests

Sam Inc. created
Sue owns 60%
Sam owns 40%

Sams's Product

Sams's Product

Sam's products sell super well.

Sue decides Sam's products have peaked.

Sam Inc. sold For \$25m

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Meeting details

People (42)

- 61 SAKSHI CHAUDHARI
- 62 YAQUB DUDUKE
- 64 ANJALI GUPTA
- Trupti Joshi
- Trupti Joshi Presentation
- TYBMS - B POORVA CH...
- TYBMS-A SAHIL SHINDE
- TYBMS-A TEJAS JAGD...
- TYBMS-A VED MHATRE
- TYBMS-A-PRAVEEN YA...
- TYBMS-B Abutalib Mir
- TYBMS-D Anushi Sallan

Meeting details

Raise hand

Turn on captions

Trupti Joshi is presenting

Credit Rating Agencies (CRA) - SPV will appoint CRA and CRA will check all the results of the mortgage pool, i.e. which borrowers can pay the loan fully and which borrowers will not.

The diagram illustrates the process: Property leads to Mortgage Pool, which then goes to SPV. The SPV appoints a CRA (Credit Rating Agency) to check the mortgage pool. The CRA's role is to determine which borrowers can pay the loan fully and which borrowers will not. Other icons include Property, Mortgage Pool, SPV, CRA, and Emergency Standstill.

Rohan Y

Participant list with icons and names:

- K (Kajal.Auti)
- M (Muskan.Mo...)
- RY (Rohan Y)**
- D

Call control icons: Video call (disabled), Microphone (disabled), Headset, More options (three dots), End call (red button with white phone icon).

9:06

88%



Meeting

05:28 22 attendees



Rohan Y



Kajal.Auti



Muskan.Mo...



Rohan Y





Omkar.Mohite



Prajakta.Bamane



Trupti J



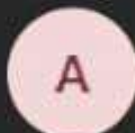
Muskan.Modak



Kajal.Auti



Mrunal.Bothare



Anamika....



Shivaji.Patil



Ashwini.P...





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Pillai HOC College of Arts, Science and Commerce, Rasayani

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and

**Changu Kana Thakur Arts, Commerce and Science College,
New Panvel**

Internal Quality Assurance Cell (IQAC)

and

Department of Bachelor of Management Studies (B.M.S)

Jointly Organise

FACULTY EXCHANGE PROGRAMME

Date: 12 April, 2021 Time : 11:00 am – 12:00 am

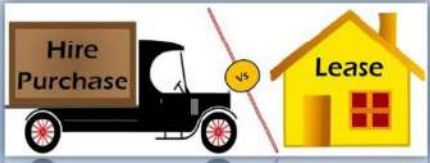
Online Platform – Google Meet

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REC Trupti Joshi is presenting

Unit - 3 Chapter : 1

Lease and Hire Purchase



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Participant list:

- Trupti Joshi
- M
- S
- 34
- T
- T
- 24
- T

f7xp4cq5t

People (30) Chat

Mute all Add people Host controls

IN CALL

- Rohan Sudhakar Y... (You)
- 03 RAHUL NEGI
- 10 OM RAUT
- 14 SHUBHAM DHOBI
- 15 NIKITA THAKUR
- 16 POOJA MHATRE
- 19 -ANUJ PATIL

REC Trupti Joshi is presenting

What is Lease ??????

At the inception:
=> assess whether the contract is/contains

Lease

lessor

lessee

Leased asset

Consideration

The right to control the use of

<- for a period of time ->

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Participants list:

- Trupti Joshi
- TYBMS-A VED M...
- 16 POOJA MHAT...
- 13 NAMITA DES...
- 34-ANIL MANE
- TYBMS-A sanjee...
- TYBMS-A Saaks...
- 44 TANMAY GH...
- 24 PRANALI SHI...
- 27-POOJA DES...

f7xp4cq5t

People (32)

Mute all Add people Host controls

IN CALL

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- 13 NAMITA DESHMUKH
- 14 SHUBHAM DHOBI
- 15 NIKITA THAKUR
- 16 POOJA MHATRE

REC Trupti Joshi is presenting

Press Esc to exit full screen

Lease

- A **lease** is a contractual arrangement calling for the lessee (user) to pay the lessor (owner) for use of an asset.
- For Example: Property, buildings and vehicles are common assets that are leased. Industrial or business equipment is also leased.
- Broadly , a lease agreement is a contract between two parties, the lessor and the lessee. The lessor is the **legal owner** of the asset, while the lessee **obtains the right to use the asset** in return for **regular rental payments**.
- The lessee also **agrees to abide** by various conditions **regarding their use** of the property or equipment. For example, a person **leasing a car may agree to the condition** that the car will only be used for personal use.

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f7xp4cq5t

People (34) Chat

Mute all Add people Host controls

IN CALL

- Rohan Sudhakar Y... (You) [Mute] [Pin]
- N 03 RAHUL NEGI [Mute] [More]
- OM 10 OM RAUT [Mute] [More]
- D 13 NAMITA DESHMUKH [Mute] [More]
- SH 14 SHUSHAM DHOBI [Mute] [More]
- T 15 NIKITA THAKUR [Mute] [More]
- M 16 POOJA MHATRE [Mute] [More]
- AN 19 - ANUJ PATIL [Mute] [More]
- KS 20 KANCHAN SHELAR [Mute] [More]
- S 23 DIVYA SHEDGE [Mute] [More]

f7xp4cq5t

Trupti Joshi TYBMS-A VED ... 16 POOJA MH... 13 NAMITA DE... 34-ANIL MANE TYBMS-A sanj... TYBMS-A Saak... 27- POOJA DE...

[Mute] [End Call] [Screen Share]

Raise hand Turn on captions Trupti Joshi is presenting

Press Esc to exit full screen

Steps in Leasing Transactions

- Identification of need for specific asset
- Decision on leasing or purchase
- Conversation with manufacturer about leasing an asset

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Participant list:

- Trupti Joshi (Active)
- D
- 34
- T
- D
- T
- T
- S
- 24
- T
- G
- V
- N

Meeting now

Request control



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Dismiss

Participants

Type a name

Share invite

Waiting in lobby (1)

Namratha Rodricks (Gu... Admitting...

Presenters (16)

Mute all

Michel Jany
Organiser

AnushkaThakur

DarshanTAMBADE

HrithikPatil

KetkiWarke

KshitijaMayde

ManaliKali

Meaning of Human Resource Planning (Manpower Planning)

Human resource planning (HRP) is the continuous process of systematic **planning** ahead to achieve optimum use of an organization's most valuable asset—quality employees. **Human resources planning** ensures the best fit between employees and jobs while avoiding manpower shortages or surpluses.

Vineet Murli



10:11:15
12/04/2021
ENG



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Meeting name

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Waiting in lobby (1)

Namiatha Rodricks (Gue...)

Presenters (1)

Mute all

Michel Jancy

AnushkaThakur

DarshanTAMBADE

HrithikPatil

KetkiWarke

KshitiyaMayde

ManaliKni

10:13:00
12/04/2021

Purpose/Objectives of HRP Evaluation

1. To ensure that strategy is consistent with organizational objectives and resources.
2. To ensure that managers understand each other, their individual responsibilities, and the results for which they are held accountable.
3. Assess tradeoffs between long-term and short-term use/development of human resources.
4. Forge agreements between managers about their respective roles in planning for and developing employees for the long-term benefit of the organization.
5. Foster communication between the HR department and other departments in the organization;
6. Negotiate critical HR issues especially pertinent to successful achievement of organizational objectives;
7. Broaden knowledge about HR issues, plans, needs, and trends; and
8. Provide an opportunity to assess other key players in the organization.

Vineet Muri

+30

M

S

R

SM

RashmitaThakur

siddhika More (Guest)



acer



caew3y3qxt

REC



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**Changu Kana Thakur Arts, Commerce and Science College,
 New Panvel**



Internal Quality Assurance Cell (IQAC)
 and
Department of Bachelor of Management Studies (B.M.S)

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FACULTY EXCHANGE PROGRAMME

Date: 16 April, 2021 Time : 09:00 am – 10:00 am

Online Platform – Google Meet



VINEET MURLI



M

MANSI



A

4 others

(4) WhatsApp x Meet - uin-ksmf-mfh x +

meet.google.com/uin-ksmf-mfh?authuser=0

REC

Michel Jancy

VINEET MURLI

MANSI GHEGADE

N

Nishant Poojary

SIDDHI SHINDE

K

KETNA PRALHAD KOLI

A

ANIKET PATIL

Priya Pawar

R

RITA RAMESH PATIL

caew3y3qxt

Activate Windows
Go to Settings to activate Windows.
Present now

9:39 AM
4/16/2021

Unit 4 - HRD Evaluation in Service Sector - Microsoft PowerPoint

Home Insert Design Animations Slide Show Review View

From Beginning From Current Slide Custom Slide Show Start Slide Show

Record Navigation Record Navigation Retrace Timings Use Behavioral Timings Set Up

Resolution: Use Current Resolution Show Presentation On Use Presenter View Monitor

ATTRITION IN SERVICE SECTOR

- Attrition means "A reduction in the number of employees through retirement, resignation or death." Attrition can be conceptualized in many forms; the two prominent forms of attrition for the constraints of this endeavor are attrition due to employees leaving and employee retiring from an organisation.

Click to add notes

Slide 7 of 13 | Text | English (U.S.)

Participant list:

- Michel Jancy
- VINEET MURLI
- MANSI GHEGADE
- SIDDI SHINDE
- SUMEET MHATRE
- ANIKET PATIL
- RITA RAMESH PA.
- Nishant Poojary

REC



Mahatma Education Society's
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and
Department of Bachelor of Management Studies (B.M.S)

Jointly Organise
FACULTY EXCHANGE PROGRAMME
Date: 12 April, 2021 Time : 09:00 am – 10:00 am
Online Platform – Google Meet

The banner features a white background with colorful, flowing abstract shapes in shades of pink, purple, and yellow. On the left, there is a circular logo for Mahatma Education Society's Pillai HOC College of Arts, Science and Commerce. On the right, there is a diamond-shaped logo celebrating 50 years of Pillai HOC. The text is centered and uses a mix of bold, italicized, and standard fonts.

VINEET MURLI



You



SUMEET



MANSI



4 others

Unit 4 - HRP Evaluation in Service Sector - Microsoft PowerPoint

Home Insert Design Animations Slide Show Review View

From Beginning From Current Slide Custom Slide Show Set Up Hide Slide Show Set Up Hide Slide Show Set Up

Record Narration Record Narration Retrace Timings Use Behavioral Timings Set Up

Resolution: Use Current Resolution Show Presentation Controls Use Presenter View Monitor

Slides Outline

1 UNIT-IV HRP EVALUATION, ATTRITION, RETENTION & GLOBALISATION
Problem Based Learning Exercise

2

3 HUMAN RESOURCE PLANNING

4 HRP EVALUATION

UNIT-IV HRP EVALUATION, ATTRITION, RETENTION & GLOBALISATION

Human Resource Planning Evaluation

Click to add notes

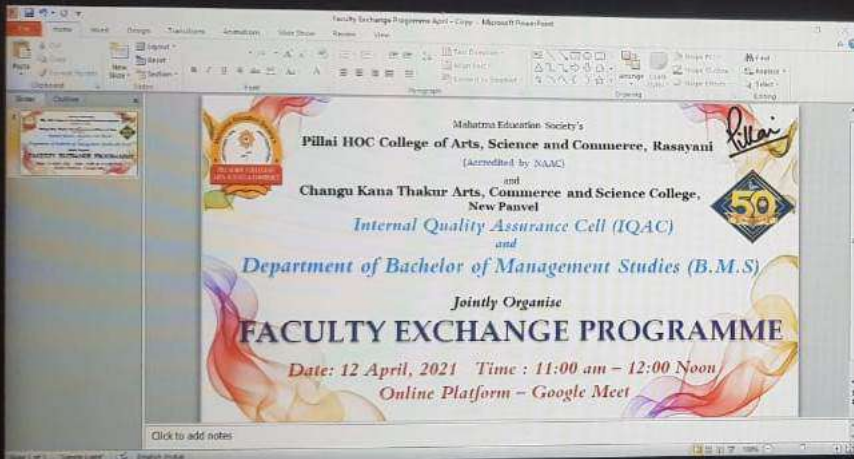
Slide 1 of 6 | Teak | English (U.S.)

Participant list:

- Michel Jancy
- VINEET MURLI
- MANSI GHEGADE
- SUMEET MHATRE
- RAVI SHESHNAT...
- PRATIMA ANGRE
- BHAVYASHREE REDDY

https://meet.google.com/zam-gjhp-ppb

REC SUMEET MHATRE is presenting



Faculty Exchange Programme April - 2021 - Microsoft PowerPoint

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FACULTY EXCHANGE PROGRAMME

Date: 12 April, 2021 Time : 11:00 am - 12:00 Noon
Online Platform - Google Meet

Click to add notes



KAINAT SAYYED

Binit Kumar

SUMEET MHATRE

Manya Sandha

FEP Inte

- Whiteboard
Open a Jam
- Meeting is being recorded

IN CALL

- N Nil
- A AK
- A AT
- Bir
- H HF
- K KA

- Change layout
- Full screen
- Change background
- Captions OFF
- Use a phone for audio
- Report a problem
- Report abuse
- Troubleshooting & help
- Settings

FEP International Marketing ^



Microphone, Video, Mute, Raise hand, Turn on captions, SUMEET MHATRE is presenting

Type here to search



System tray with icons for network, volume, and date/time: 11:14 12.04.2021

BCG Matrix



Participants

Type a name

Share invite

In this meeting (19) Mute all

- NN Nilima Nimje Organizer
- AM Anjali Gaikwad ty bms 15 mkt...
- B binitumar@ckthakurcollege...
- G Gaurav.Narawade
- JC Jay Chavan (Guest)
- Jivita.Patil
- N Nidhi.Ahir (Guest)

binitumar@ckthakurcollege.net (Guest)

+14 TS G Gaurav.Narawade binitumar@ckthakurcolleg... PS Priti sharma (Guest) NN



FEP International Marketing X

People (11)

Chat

ATHARVA GHASE 10:41 AM
Yes

Tanushree Borse 10:41 AM
Yes

Tanushree Borse 10:59 AM
Yes ma'am! We loved your lectures!

MIHIR BHISE 10:59 AM
Thanku ma'am

Tanushree Borse 10:59 AM
Thankyou for your time :)

Send a message to everyone

Raise hand

Turn on captions

Present now

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Dismiss

Basic Types of Political System



Oligarchy

an oligarchy places power in a few people.

The power might be passed down from one family to another, but it has nothing to do with bloodlines.

Examples through history include China and the Soviet Union.

Participants

Type a name

Share invite

In this meeting (34)

Mute all

- Nilima Nimje
Organizer
- Aman (Guest)
- Anjali Gaikwad ty bms 15 mkt...
- Binit Kumar
- BMSMKT43YadneshPatil (Gue...
- Gaurav Narawade
- Gauri Lohar

Binit Kumar

Participant avatars: +29, T, N, **BK** (Binit Kumar), N, NN

Nischit Shetty

Binit Kumar

Nida Khan

International Marketing

01:03:04

Icons for participants, chat, hand, screen, and a red 'Leave' button.

You're recording You are recording this meeting. Be sure to let everyone know that they are being recorded. [Privacy policy](#) Dismiss

Participants

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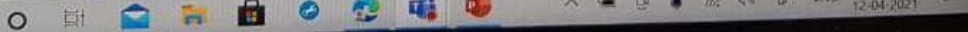
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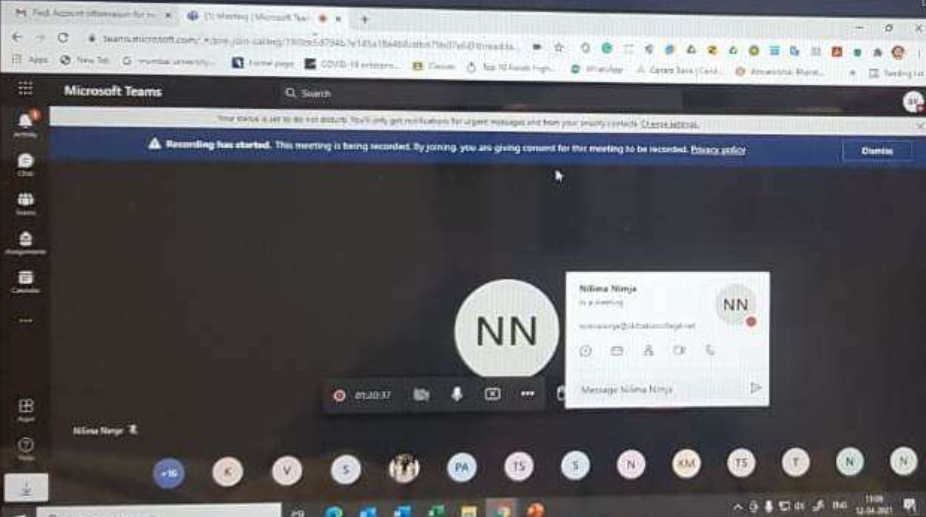
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